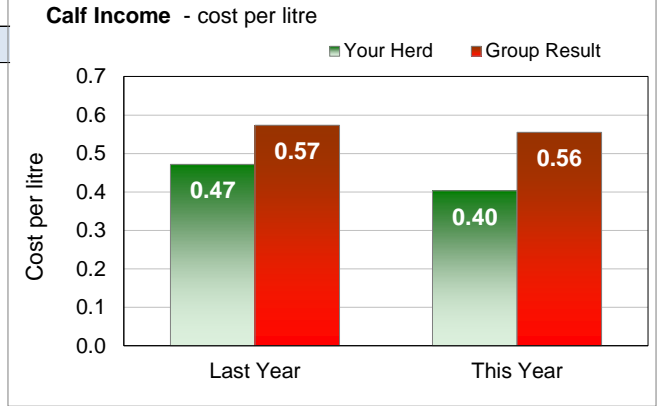


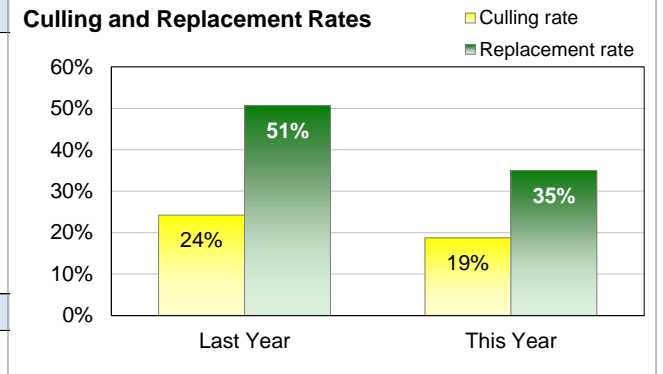
Name: **Joe Brown**  
 Number: **BA7520** Demo Herd

**GROUP RESULTS** **12 MONTH RESULTS**

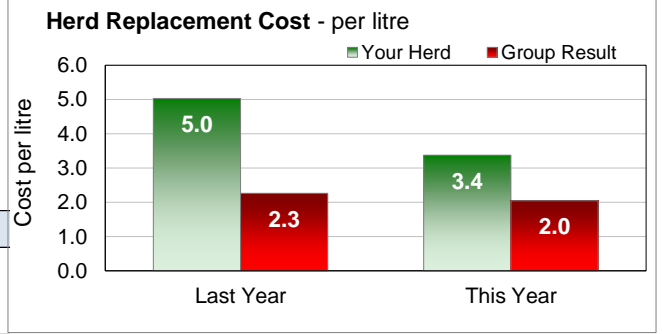
Last Year	This Year		Last Year	This Year	Year Change
<b>CALF INCOME</b>					
		<b>Calvings: Total number</b>	237	296	59
81%	96%	% of herd calved	104%	105%	0%
		<b>Calves: Total number sold/transferred</b>	225	274	49
		<b>Calf survival rate</b>	95%	93%	-2%
		<b>Total value of calves sold/transferred</b>	9,486	10,600	1,114
87	85	<b>Average value per calf sold/transferred</b>	42	39	-3
39	44	Calf income per cow in herd	42	37	-4
<b>0.57</b>	<b>0.56</b>	<b>Calf income: p per litre</b>	<b>0.47</b>	<b>0.40</b>	<b>-0.07</b>



Last Year	This Year		Last Year	This Year	Year Change
<b>COW SALES</b>					
		<b>Cows: Total sold (incl. died)</b>	55	53	-2
21%	24%	Culling rate	24%	19%	-6%
		<b>Total value of cows sold (incl. died)</b>	14,000	20,050	6,050
339	328	<b>Average value per cow sold</b>	255	378	124
70	80	Cull income per cow in herd	62	71	9
<b>1.05</b>	<b>1.00</b>	<b>Cull income: p per litre</b>	<b>0.70</b>	<b>0.76</b>	<b>0.07</b>



Last Year	This Year		Last Year	This Year	Year Change
<b>REPLACEMENT COST</b>					
		<b>Replacements: Total bought/transferred in</b>	115	99	-16
24%	27%	Replacement rate	51%	35%	-16%
		<b>Total value of replacements brought in</b>	115,150	108,800	-6,350
927	899	<b>Average value per replacement</b>	1001	1099	98
222	243	Replacement cost per cow in herd	507	384	-123
<b>3.31</b>	<b>3.05</b>	<b>Replacement cost: p per litre</b>	<b>5.73</b>	<b>4.14</b>	<b>-1.59</b>



Last Year	This Year		Last Year	This Year	Year Change
<b>NET HERD REPLACEMENT COST</b>					
152	163	Net Herd Replacement cost per cow in herd *	446	314	-132
<b>2.26</b>	<b>2.04</b>	<b>Net Herd Replacement cost per litre</b>	<b>5.03</b>	<b>3.38</b>	<b>-1.65</b>

\* negative figures indicate value of cows sold is greater than cost of replacements

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