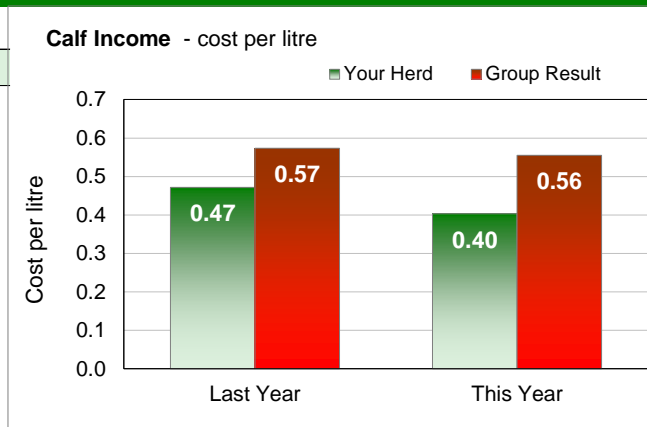


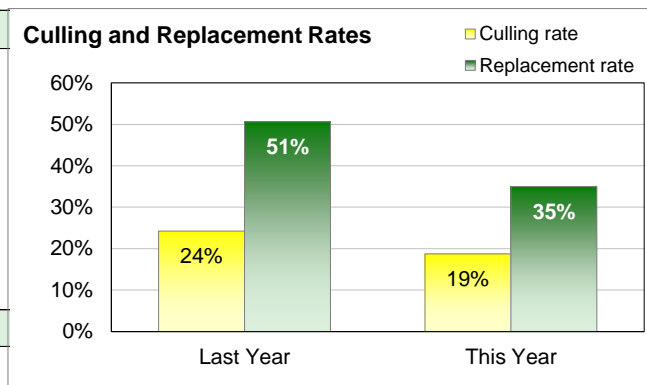
Name: **Joe Brown**
 Number: **BA7520** Demo Herd

GROUP RESULTS **12 MONTH RESULTS**

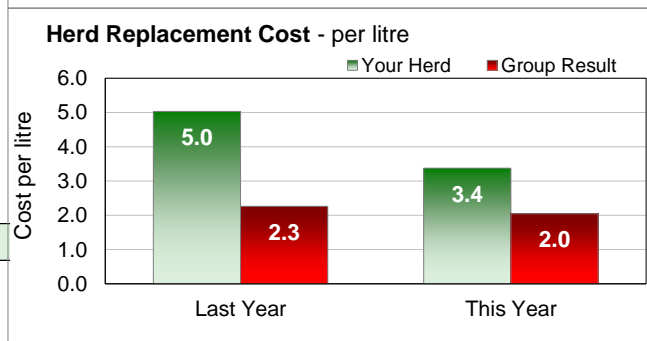
Last Year	This Year		Last Year	This Year	Year Change
CALF INCOME					
		Calvings: Total number	237	296	59
81%	96%	% of herd calved	104%	105%	0%
		Calves: Total number sold/transferred	225	274	49
		Calf survival rate	95%	93%	-2%
		Total value of calves sold/transferred	9,486	10,600	1,114
87	85	Average value per calf sold/transferred	42	39	-3
39	44	Calf income per cow in herd	42	37	-4
0.57	0.56	Calf income: p per litre	0.47	0.40	-0.07



COW SALES					
		Cows: Total sold (incl. died)	55	53	-2
21%	24%	Culling rate	24%	19%	-6%
		Total value of cows sold (incl. died)	14,000	20,050	6,050
339	328	Average value per cow sold	255	378	124
70	80	Cull income per cow in herd	62	71	9
1.05	1.00	Cull income: p per litre	0.70	0.76	0.07



REPLACEMENT COST					
		Replacements: Total bought/transferred in	115	99	-16
24%	27%	Replacement rate	51%	35%	-16%
		Total value of replacements brought in	115,150	108,800	-6,350
927	899	Average value per replacement	1001	1099	98
222	243	Replacement cost per cow in herd	507	384	-123
3.31	3.05	Replacement cost: p per litre	5.73	4.14	-1.59



NET HERD REPLACEMENT COST					
152	163	Net Herd Replacement cost per cow in herd *	446	314	-132
2.26	2.04	Net Herd Replacement cost per litre	5.03	3.38	-1.65

* negative figures indicate value of cows sold is greater than cost of replacements

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