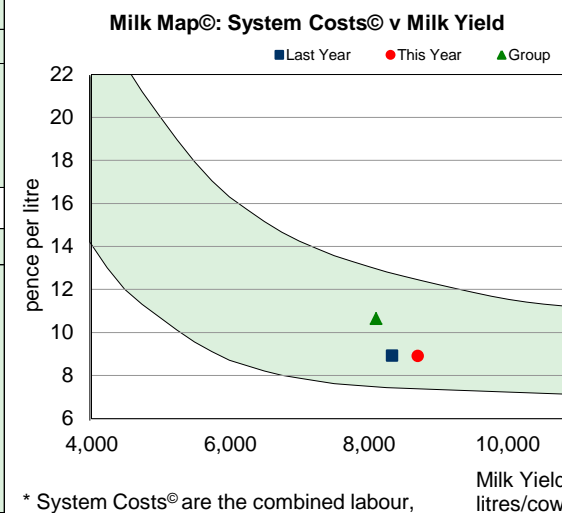


Name: **Joe Brown**

Number: **BA7520**

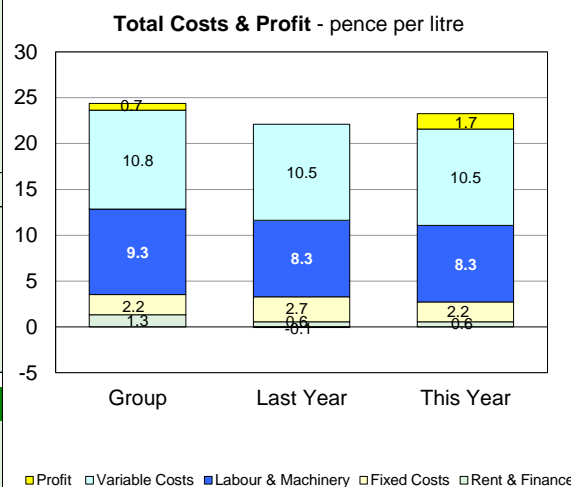
**GROUP RESULTS** **YOUR RESULTS**

Group: This Year			Last Year		This Year		
p/litre	£/cow	LABOUR	p/litre	£/cow	p/litre	£/cow	Herd
3.0	240	Paid	3.5	292	2.8	240	38,531
1.9	155	Family	1.1	91	0.8	69	11,018
<b>4.9</b>	<b>395</b>	<b>Total Labour</b>	<b>4.6</b>	<b>383</b>	<b>3.5</b>	<b>308</b>	<b>49,548</b>
<b>32%</b>		% Family Labour	<b>24%</b>		<b>22%</b>		
<b>POWER &amp; MACHINERY</b>							
0.7	58	Repairs	0.7	56	0.5	43	6,851
1.0	84	Leasing & Depreciation	0.6	54	1.5	131	21,109
0.1	7	Tax & Insurance	0.1	11	0.1	11	1,825
1.5	122	Contracting	1.0	83	1.3	116	18,674
1.1	90	Fuel, Oil & Electricity	1.3	110	1.3	117	18,834
<b>4.4</b>	<b>360</b>	<b>Total Power &amp; Machinery</b>	<b>3.8</b>	<b>313</b>	<b>4.8</b>	<b>419</b>	<b>67,293</b>
<b>FIXED COSTS</b>							
0.2	19	Water	0.5	40	0.7	63	10,116
0.7	54	Office & Professional Fees	0.6	52	0.7	57	9,203
0.2	14	Sundries	0.0	4	0.1	5	839
1.1	91	Property	1.6	132	0.7	64	10,323
<b>2.2</b>	<b>178</b>	<b>Total Fixed Costs</b>	<b>2.7</b>	<b>227</b>	<b>2.2</b>	<b>190</b>	<b>30,482</b>
<b>RENT AND FINANCE</b>							
0.8	61	Rent	0.3	27	0.3	28	4,460
0.6	46	Finance	0.2	20	0.2	20	3,250
0.0	0	Quota leasing & Depreciation	0.0	0	0.0	0	0
<b>1.3</b>	<b>107</b>	<b>Total Rent and Finance</b>	<b>0.6</b>	<b>48</b>	<b>0.6</b>	<b>48</b>	<b>7,710</b>



\* System Costs<sup>®</sup> are the combined labour, power & machinery plus the rent & finance.

<b>SUMMARY</b>							
<b>24.4</b>	<b>1,976</b>	<b>Total Output</b>	<b>22.1</b>	<b>1,839</b>	<b>23.3</b>	<b>2,026</b>	<b>325,658</b>
10.8	877	Total Variable Costs	10.5	874	10.5	915	146,976
12.8	1,041	Total Overheads	11.6	970	11.1	965	155,033
<b>0.7</b>	<b>58</b>	<b>PROFIT</b>	<b>-0.1</b>	<b>-5</b>	<b>1.7</b>	<b>146</b>	<b>23,649</b>
3%		Profit as % of Output			7%		
<b>24.3</b>	<b>1,967</b>	<b>TOTAL COSTS</b> incl. calves & reps.	<b>23.1</b>	<b>1,924</b>	<b>22.7</b>	<b>1,975</b>	<b>317,211</b>



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